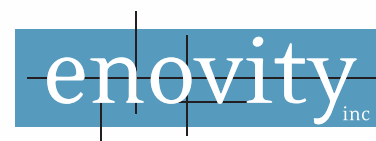


**LOWER YOUR ENERGY COSTS**  
**REDUCE GREENHOUSE GAS EMISSIONS**  
**IMPROVE OPERATIONAL EFFICIENCY**



Inspired by a brighter tomorrow.



The Commercial & Industrial Energy Efficiency Program offers expert engineering support at no cost to City of Palo Alto Utilities (CPAU) customers. The Program's experienced team is here to help customers identify and implement energy efficiency upgrades that will result in energy savings and improved operational efficiency.



City of Palo Alto Utilities supports a variety of companies promoting energy efficiency through Public Benefit Charges. Enovity is working with CPAU to support our customers by assisting their efforts in energy efficiency.

## CONTACT THE PROGRAM



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[www.enovity.com/programs/cpau.html](http://www.enovity.com/programs/cpau.html)

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## FREQUENTLY ASKED QUESTIONS

### Who runs the Program, Enovity or CPAU?

Enovity is contracted by CPAU to run the Program on its behalf. Enovity provides the technical resources and implementation assistance to customers at no cost.

### How do I know if my facility is a good candidate?

The Program is available for facilities that are 30,000 square feet or larger and/or have a maximum electric demand of 50 kW or more.

### How much is the incentive?

The incentive is calculated based on installed and verified energy savings at the rate of \$0.10 per kWh and \$1.00 per therm saved over one year.

### How does Enovity get paid?

Enovity is paid by CPAU for installed energy savings.

### Who implements the project?

Projects can be implemented by any contractor of your choice. Enovity can provide turn-key implementation services for an additional fee, which can streamline the implementation and verification process.

### We already have a project identified. Can we still participate?

Absolutely. The Program will need to perform a Detailed Investigation and issue a Project Installation Agreement before any equipment can be ordered.

### What is the difference between this and an energy audit?

Energy audits provide initial identification and assessment of potential energy efficiency projects at a facility. This Program combines that initial assessment with a detailed investigation of the opportunities, implementation support, and post-installation measurement and verification of the project. The Program can assist you through the entire process, offering technical and management support to overcome the typical hurdles of getting projects developed, approved, and installed. If your facility has already had an energy audit, the Program can use that as a starting point to further develop the potential projects and often identify additional opportunities as part of the Detailed Investigation.

### How long does this all take?

At a minimum, allow 4 to 8 weeks after the first site visit for the Program to perform an evaluation, depending on the size and complexity of the project. However, projects may be evaluated on an accelerated schedule based on project requirements and Enovity resource availability. Once the project is installed and operational, allow at least 4 to 6 weeks for the Program to complete its post-installation inspection and verification report. Once this report is issued, the incentive check usually follows within 45 days.



## HOW THE PROGRAM WORKS



## EXAMPLE EFFICIENCY OPPORTUNITIES

### Building Retro-Commissioning

- Perform a functional evaluation and optimize the performance of HVAC and lighting control systems.

### Control Setting Changes

- Eliminate unnecessary or simultaneous heating and cooling.
- Adjust lighting and HVAC start-stop schedules to match occupancy.
- Add, replace, relocate or calibrate temperature, pressure, occupancy, and CO2 sensors.
- Perform static pressure and temperature resets.
- Optimize or improve equipment staging.
- Re-enable economizer operation.

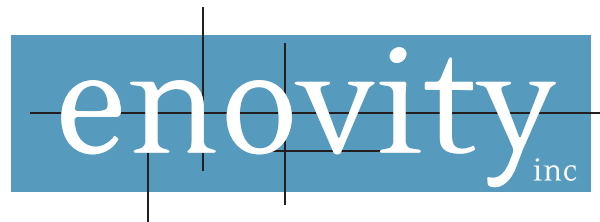
### Hardware Repair

- Repair actuators, valves, sensors, and insulation.
- Fix steam, hot water, air distribution, or compressed air leaks.
- Reconfigure ducting and balance both air side and water side systems.

### Installation Of New Equipment

- Convert constant volume systems to variable volume.
- Install occupancy sensors.
- Replace inefficient equipment and upgrade controls.
- Recover waste heat.

\*Other energy efficiency projects not included in the list above may be eligible. Contact a Program representative for more information.



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**Utility Incentive Programs**  
**Building Commissioning**  
**Energy Services**  
**Building Automation**  
**LEED™ Management**  
**Operations & Maintenance**

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